

As a fully qualified Health Plan Consultant in our system...

You'll be able to confidently call and set appointments over the phone using our script and overcome any and all objections

You'll be able to confidently knock on doors and set appointments with those who do not, for some reason, answer your phone calls.

You'll also be able to give a flawless presentation in the home, and be able to shift gears as needed during the presentation, and during the close.

You'll also be able to track submitted business using various systems, and respond directly to the providers and carriers that you're working with.

You'll be able to replace existing coverage with proper reasoning when necessary and help the client get the most coverage for their money.

You'll learn to confidently obtain referrals from each and every home that you're in.

You'll learn to develop long-term relationships with your clients that will yield additional sales benefitting both you and the client.

